

2025

BANKO

Buzz

Vol. 39 May 2025

GARAGE
DOOR
SAFETY
MONTH



WELCOME TO MAY

As we step into May, we're gearing up for a month focused on hurricane preparedness and garage door safety—two key priorities as we head into storm season in Florida.

Inside this month's newsletter, you'll find - Hurricane Preparedness Tips to keep homes and garages secure, Mother's Day Ideas to celebrate the special women in our lives, Cinco de Mayo recipe, and Safety and HR Updates to keep you informed and much, much more!

Let's make it a great month—stay safe, stay informed, and keep up the amazing work!

This Mother's Day, we want to celebrate and thank all the amazing moms who are part of the Banko family. Whether you're a mom, stepmom, bonus mom, grandmother, or mother figure—you bring strength, patience, and heart to everything you do, both at work and at home.

Your ability to balance family life and your role here at Banko Overhead Doors is truly inspiring. We see you. We appreciate you. And we're grateful for the care, compassion, and determination you bring to our team every single day.

Wishing you a Mother's Day filled with love, laughter, and a little time to relax—you've earned it. ❤️

HAPPY
Mother's
Day

MAY BIRTHDAYS

Shanira Castillo	Chris McGuinness
Jennifer Hicks	Zachary Milano
Kathy Lee	Alexander Perez
Megan Woods	Chris See
Chandler Sanford	Paul White
Manuel Gerakios	Chad Obert
Bradley Jasper	Scott Chambliss
Eyal Bareli	Jarrett Fain



NEW HIRES

Warehouse Assoc.	Dylan Turner
EHS Technician	Jerry Robinson
Installer	Orlando Peluso
CSS	Alton Anderson
BSR	Anita Mangal



MAY CALENDAR

5/1	First day of Military Appreciation
5/2-4	2025 Tampa Country Thunder (Raymond James Stadium)
5/3	Orlando Cinco de Mayo Night Market (Avalon Park)
5/3	Kentucky Derby
5/5	Cinco de Mayo
5/6	Teacher Appreciation Day & Nurse Appreciation Day
5/11	Mother's Day
5/16-17	Venice Annual Sidewalk Sale (Main St. Venice)
5/17	Armed Forces Day & The Preakness
5/26	Memorial Day (Offices Closed)



5/1	Royals
5/2-4	Yankees
5/6-8	Phillies (Home)
5/9-11	Brewers (Home)
5/13-15	Blue Jays
5/16-18	Marlins
5/19-21	Astros (Home)
5/23-25	Blue Jays
5/26-28	Twins (Home)
5/29-31	Astros

HUMAN RESOURCE HAPPENINGS

MAY IS MENTAL HEALTH AWARENESS MONTH

At Banko Overhead Doors, we believe mental health is just as important as physical health. This month, we're shining a light on the importance of taking care of your emotional well-being—not just in May, but year-round.

You're Not Alone

Life can get overwhelming, and it's okay to ask for help. Our Employee Assistance Program (EAP) offers confidential support for anything you may be going through—whether it's stress, anxiety, family issues, or simply needing someone to talk to.

Resources to Support You

- Cigna Healthcare offers mental health and wellness resources free to enrolled employees.
- Many Apps offer resources for mental break therapy, mood boosts, mindfulness and meditation: Calm App, Bearable App, Headspace App
- Floridahealth.gov has multiple resources for assistance.

Let's Talk About It

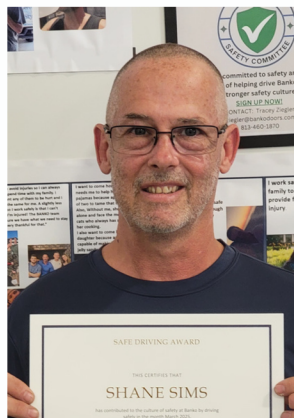
Mental health matters. Whether it's a quick check-in with a coworker or sharing how you're doing, open conversations help build a healthier, more supportive workplace for everyone.

Stress-Relief Tips:

- Step outside for a short walk or fresh air.
- Practice deep breathing for 2-5 minutes.
- Keep a consistent sleep schedule.

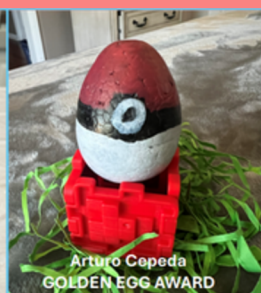
Let's support each other—and ourselves. You matter, and your well-being matters.

SAFE DRIVER AWARD SHANE SIMS



We are thrilled to announce that our Safe Driver Raffle winner is **Shane Sims**. By demonstrating exemplary driving skills and consistent safety on the road as well as maintaining a clean vehicle, Shane has been awarded a certificate of recognition and a \$25 Amazon gift card.

GOLDEN EGG AWARDS 2025





EMPLOYEE SPOTLIGHT

DUSTY SIMON
Southern Division Lead

GET TO KNOW DUSTY

What's the best advice you've ever heard?

"Trust and respect are earned, not given." This piece of advice has truly stuck with me and shaped the way I approach both personal and professional relationships.

What's the most important thing you've learned in the past 5 years?

I've learned the value of slowing down and appreciating the present. It's easy to get swept up in daily routines, but taking time to "stop and smell the roses" has become a meaningful practice for me.

What are 3 things you'd bring to a deserted island?

A machete, a stainless steel pot, and a magnifying glass — all practical essentials for survival!

We appreciate all you do, Dusty! Thank you for your dedication and commitment to the Banko team.



CONGRATS JONATHAN PEREZ & FAMILY ON YOUR NEW HOME



Banko Overhead Doors is proud to participate in the 2025 Building Talent Foundation (BTF) event, in collaboration with our valued partner, Taylor Morrison. This event underscores our commitment to fostering the next generation of skilled tradespeople in the residential construction industry. By engaging with aspiring professionals, we aim to provide guidance, share insights, and highlight the rewarding career opportunities within our field.



CUSTOMER SERVICE CORNER

TURNING SERVICE CALLS INTO SALES: TIPS FOR PRESENTING UPGRADES

Every call is a chance to not just solve a problem—but to offer a better solution. As a Customer Service Representative, you're often the first to hear what a customer needs. With the right approach, a simple repair call can become an opportunity to introduce upgraded products—like a new garage door opener with Wi-Fi and myQ technology.

Here are a few quick tips to guide those conversations:

Listen First, Then Suggest

Understand the customer's concern before offering a solution. If they're calling about an opener that's 10+ years old, it's a perfect chance to explain the benefits of upgrading vs. repairing.

Focus on Benefits, Not Features

Don't just list specs—highlight the convenience of opening the garage from a phone, the security of built-in cameras, and the long-term reliability of new models.

Use Friendly, Solution-Based Language

Say: "We can absolutely take a look at repairing your current unit, but many customers in your situation find that upgrading gives them peace of mind and saves money down the road."

Mention Specials or Financing

If we're offering a promotion or flexible payment option, that can help move the conversation toward a confident "yes."

By planting the seed early and keeping the focus on solving the customer's bigger needs, you can turn routine calls into big wins—for the customer and the company!



DID YOU KNOW?

CLOPAY sponsors an INDYCAR Series Racing Team – Meyer Shank Racing (MSR).

MSR is located in Pataskala, OH

The car is the #60 Honda driven by Felix Rosenqvist and the #66 Honda driven by Marcus Armstrong

You can see the cars in action at Sebring Motorsports Raceway as well in the St. Pete Grand Prix.



GARAGE DOOR SAFETY MONTH

TIPS FOR INSTALLERS & SERVICE TECHNICIANS

1. Disconnect Power Before Servicing

Always unplug the garage door opener or disconnect power at the breaker before performing any maintenance or installation. This prevents accidental activation while working.

2. Use Proper Tools & Equipment

Ensure all tools are in good condition and rated for the job. Using incorrect or damaged tools increases the risk of injury or damaging the door system.

3. Wear Appropriate PPE

Safety glasses, gloves, and steel-toed boots are essential. Torsion springs and heavy panels can cause serious injuries if mishandled.

4. Handle Springs with Caution

Torsion and extension springs are under high tension and can be extremely dangerous if released improperly. Only trained professionals should handle spring installation or adjustment.

5. Secure the Area

Keep bystanders, especially children and pets, away from the work zone. Always inform homeowners of potential risks during installation or service.

Bonus Tip: Always perform a full safety inspection before leaving the job site—check sensors, auto-reverse functionality, and opener settings to ensure everything is working as intended.

CINCO DE MAYO

A QUICK HISTORY:

Cinco de Mayo, or the Fifth of May, commemorates the Battle of Puebla in 1862, when a small and outnumbered Mexican army achieved a surprising victory over French forces. While not Mexico's Independence Day (that's September 16), Cinco de Mayo has become a celebration of Mexican culture, pride, and heritage, especially in the United States.

AREA EVENTS TO CELEBRATE

- 🌮 Cinco de Mayo Tacos, Tequila Fiesta & Bar Crawl – Ybor City (May 3, 5-11:30pm, Centro Cantina)
- 🌮 Baila Tampa Bay Latin Dance Festival - St. Petersburg (May 1-4, Hilton Carillon Park)
- 🌮 Orlando Cinco de Mayo Night Market - Avalon Park (May 3, 6-9pm, East Blvd.)
- 🌮 Sarasota El Melvin's Cinco de Mayo Block Party (May 3-5, 5 Points Park)
- 🌮 Babcock Ranch Cinco de Mayo Celebration - Founders Square (May 5, 5-7pm, Lake Timber Lodge)



At Banko Overhead Doors, we are grateful for the brave men and women who made the ultimate sacrifice in service to our country. Their courage and dedication have helped protect the freedoms we enjoy everyday.

We encourage you to pause and reflect on the true meaning of Memorial Day.

Wishing you a safe, peaceful, and meaningful Memorial Day!

TOP 5 HURRICANE PREPAREDNESS RESOURCES

1. **National Hurricane Center (NHC)** - Official hurricane forecasts, tracking maps, and preparedness tips.
2. **Ready.gov (FEMA)** - Federal Emergency Management Agency's guide for hurricane readiness and evacuation plans.
3. **Florida Division of Emergency Management** - State-specific hurricane updates, shelter locations, and preparedness resources.
4. **Red Cross Hurricane Safety** - Emergency supply lists, safety tips, and recovery assistance.
5. **Weather.gov (NOAA)** - National Weather Service hurricane safety tips and live alerts.